### **Gulf International Services Q.S.C.**

# UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

31 March 2016

#### Gulf International Services Q.S.C.

## INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 31 March 2016

|   | 31 March 2016<br>QR '000<br>(Unaudited) | 31 March 2015<br>QR '000<br>(Unaudited) |
|---|---|---|
| Revenue   | 775,168                                 | 1,209,930                               |
| Direct costs  | (637,546)                               | (783,272)                               |
| GROSS PROFIT  | 137,622                                 | 426,658                                 |
| Finance income  | 5.070                                   | 5 222                                   |
| Net gains/(loss) on financial assets at fair value through profit or loss | 5,978                                   | 5,223                                   |
| Other income  | (1,096)                                 | 3,136                                   |
| Finance cost  | 14,059                                  | 11,723                                  |
| General and administrative expenses                                       | (20,941)                                | (20,117)                                |
| General and administrative expenses                                       | (56,692)                                | (70,906)                                |
| PROFIT FOR THE PERIOD   | 78,930                                  | 355,717                                 |
| Other comprehensive income/(loss)   |   |   |
| Net movement in fair value of available-for-sale investments              | (1,773)                                 | 1,920                                   |
| Net foreign exchange difference on translation of foreign operations      | (232)                                   |   |
| Other comprehensive income/(loss) for the period                          | (2,005)                                 | 1,920                                   |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD                                 | 76,925                                  | 357,637                                 |
| Earnings per share  |   |   |
| Basic and diluted earnings per share (Qatari Riyals)                      | 0.42                                    | 1.91_                                   |

## INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION At 31 March 2016

| At 31 March 2016                                      |             |             |
|---|-------------|-------------|
|   | 31 March    | 31 December |
|   | 2016        | 2015        |
|   | QR '000     | QR '000     |
|   | (Unaudited) | (Audited)   |
| ASSETS  |             |             |
| Non-current assets                                    |             |             |
| Property, plant and equipment                         | 7,827,570   | 7,364,128   |
| Goodwill  | 303,559     | 303,559     |
| Intangible assets                                     | 3,058       | 3,336       |
| Held-to-maturity financial assets                     | 85,544      | 85,521      |
| Available-for-sale financial assets                   | 312,837     | 314,419     |
| Total non-current assets                              | 8,532,568   | 8,070,963   |
| Current assets  |             |             |
| Inventories   | 222,697     | 221,984     |
| Due from related parties                              | 519,519     | 598,460     |
| Accounts receivable, prepayments and other debit      |             |             |
| balances  | 836,728     | 841,481     |
| Insurance contract receivables                        | 290,573     | 328,237     |
| Financial assets at fair value through profit or loss | 205,321     | 206,417     |
| Cash and bank balances                                | 1,050,167   | 961,207     |
| Total current assets                                  | 3,125,005   | 3,157,786   |
| Total assets  | 11,657,573  | 11,228,749  |
| EQUITY AND LIABILITIES Equity Share capital           | 1,858,409   | 1,858,409   |
| Legal reserve   | 340,893     | 340,893     |
| General reserve                                       | 74,516      | 74,516      |
| Foreign currency translation reserve                  | 639         | 871         |
| Fair value reserve                                    | 19,427      | 21,200      |
| Retained earnings                                     | 1,525,029   | 1,631,940   |
| Total equity  | 3,818,913   | 3,927,829   |
| LIABILITIES Non-current liabilities                   |             |             |
| Employees' end of service benefits                    | 73,293      | 74,631      |
| Loans and borrowings                                  | 4,401,188   | 3,690,290   |
| Total non-current liabilities                         | 4,474,481   | 3,764,921   |
| Current liabilities                                   |             |             |
| Accounts payable, insurance payables and accruals     | 2,074,974   | 2,049,711   |
| Due to related parties                                | 24,958      | 19,533      |
| Loans and borrowings                                  | 1,264,247   | 1,466,755   |
| Total current liabilities                             | 3,364,179   | 3,535,999   |
| Total liabilities                                     | 7,838,660   | 7,300,920   |
| Total equity and liabilities                          | 11,657,573  | 11,228,749  |
|   |             |             |

Khalid Bin Khalifa Al-Thani

Chairman

Suleiman Haidar Al-Haidar

Vice-Chairman

Gulf International Services Q.S.C.

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|--|---------------|------------------|----------|--------------------------------------|-----------------------|-------------|-------------|
| INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the three months ended 31 March 2016   | ATEMENT OF    | CHANGES II       | N EQUITY |                                      |                       |             |             |
|  | Share capital | Legal<br>reserve | General  | Foreign currency translation reserve | Fair value<br>reserve | Retained    | Total       |
| Balance at 1 January 2016  | UK 000        | 240 803          | 24 516   | QR '000                              | QR '000               | QR '000     | QR '000     |
| caracter at 1 canal 2010   | 1,000,100     | 040,070          | 010,47   | 0/1                                  | 77,700                | 1,031,940   | 5,941,829   |
| Profit for the period<br>Other comprehensive income  | , ,           | 1 1              | 1 1      | - (232)                              | (1 773)               | 78,930      | 78,930      |
| Dividends paid   | T             | '                | 1        | -                                    | -                     | (185,841)   | (185,841)   |
| Balance at 31 March 2016   | 1,858,409     | 340,893          | 74,516   | 639                                  | 19,427                | 1,525,029   | 3,818,913   |
|  |               |                  |          |                                      |                       |             |             |
| Balance at 1 January 2015  | 1,858,409     | 286,538          | 74,516   | (349)                                | 31,588                | 1,927,027   | 4,177,729   |
| Profit for the period  |               | ľ                | r        |                                      | ī                     | 355,717     | 355,717     |
| Other comprehensive income Dividends naid  | •             | r                |          |                                      | 1,920                 | 1 600       | 1,920       |
| paid children of the children  |               |                  | 1        | •                                    | 1                     | (1,022,124) | (1,022,124) |
| Balance at 31 March 2015   | 1,858,409     | 286,538          | 74,516   | (349)                                | 33,508                | 1,260,620   | 3,513,242   |

#### INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the three months ended 31 March 2016

|  | 31 March<br>2016<br>QR '000<br>(Unaudited) | 31March<br>2015<br>QR '000<br>(Unaudited)  |
|--|--|--|
| OPERATING ACTIVITIES   |  |  |
| Profit for the period  | 78,930                                     | 355,717  |
| Adjustments for:   |  |  |
| Depreciation and amortization  | 124,202                                    | 127,202  |
| Provision for employees' end of service benefits  Gain on sale of securities | 4,947                                      | 4,901  |
| Finance expenses   | 20.041                                     | (1,444)  |
| Unrealized gain (loss) on financial assets through profit and loss           | 20,941                                     | 20,117   |
| Amortization of discount of held to maturity assets                          | 1,096<br>(23)                              | (3,137) (23)   |
| Change in foreign currency translation reserve                               | (232)                                      | (23)   |
| Finance income   | (5,978)                                    | (5,223)  |
| Loss/(profit) on disposal of property, plant and equipment                   | (103)                                      | 1,975  |
| Net operating profit before working capital changes                          | 223,780                                    | 500,085  |
| Inventories  | (712)                                      | (3,512)  |
| Accounts receivable and prepayments  | 121,359                                    | (151,971)  |
| Accounts payable, insurance payables and accruals                            | 30,686                                     | 318,323  |
| Cash from operations   | 375,113                                    | 662,925  |
| Employees' end of service benefits paid                                      | (6,281)                                    | (1,992)  |
| Net cash from operating activities   | 368,832                                    | 660,933  |
| INVESTING ACTIVITIES   |  |  |
| Interest income  | 5,978                                      | 5,223  |
| Proceeds from disposal of financial assets                                   | -  | 24,124   |
| Proceeds from disposal of property, plant and equipment                      | 604  | 122  |
| Acquisition of financial assets  | (191)                                      | (44,755)   |
| Time deposits with maturities in excess of three months                      | (41,327)                                   | 129,774  |
| Acquisition of property, plant and equipment                                 | (587,871)                                  | (63,577)   |
| Net cash from investing activities   | (622,807)                                  | 50,911   |
| FINANCING ACTIVITIES   |  |  |
| Proceeds from loans  | 837,200                                    | 666,139  |
| Repayment of loans and borrowings  | (328,810)                                  | (164,671)  |
| Dividends paid   | (185,841)                                  | (1,022,124)  |
| Finance costs paid   | (20,941)                                   | (20,117)   |
| Net cash used in financing activities  | 301,608                                    | (540,773)  |
| (DECREASE) INCREASE IN CASH AND CASH   | 47,633                                     | 171,071  |
| EQUIVALENTS  |  | Section Control of the Control of th |
| Cash and cash equivalents at 1 January                                       | 498,595                                    | 599,134  |
| CASH AND CASH EQUIVALENTS AT 31 March  | 546,228                                    | 770,205  |